

# LPQualified (LPQ)

## Serving the Loss Prevention Industry

The Loss Prevention Foundation is a not-for-profit 501 c (6) organization founded in 2006 by industry leading professionals to serve the loss prevention industry. Our mission is to advance the profession by providing relevant, convenient and challenging educational resources. We support this mission through a variety of ever-expanding initiatives, including two certification programs, on-line educational resources, a career-oriented membership program, student scholarships and a college and university program.

The LPQualified\* (LPQ) is a certification designed to provide a benchmark education for loss prevention managers, supervisors, store managers, college students, select hourly employees, and anyone interested in the career field. It is also an excellent refresher course for new District LP Managers, corporate LP support personnel or those who have limited or no field experience. The LPQ was created with input from more than 170 loss prevention professionals from more than 75 of today's leading retail companies.

**\*The LPQ qualifies towards Bachelor credits at Fairleigh Dickinson University & Master's credits at Eastern Kentucky University.**

To earn certification, you must pass the LPQ proctored exam offered at locations throughout the US. While you are not required to purchase the LPQ coursework prior to taking the exam, it is the best study tool available.

The LPQ coursework is composed of 3 modules-25 sections with curriculum focused on:

- 1. The Retail Environment**
- 2. Becoming a Successful Business Person**
- 3. Loss Prevention Basics and Tools**

Each module includes review questions, practical applications and a practice exam at the end of the course. Coursework delivered online includes more than 500 pages of text, 65 video demonstrations & nearly 500 pictures.

### Module 1

#### Retail Environment

- Foundations of Loss Prevention
- Basic Retail Business Operations
- The Causes Behind Loss
- Shrink Awareness
- Establishing a Controlled Environment
- Workplace Safety

### Module 2

#### Becoming a Successful Business Person

- A Professional Approach
- Ethics and Conduct
- What You Should Expect
- Career Growth
- Communications Skills
- Building Relationships
- Diversity
- Harassment Awareness
- Conflict Resolution

### Module 3

#### Loss Prevention Basics and Tools

- Vocabulary and Terminology
- External Theft
- Internal Theft
- Interviewing as a Tool
- Civil Recovery and Restitution
- Courtroom Procedures
- Physical Security
- Crisis Management and Emergency Response
- Auditing
- Employment Screening